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RiverNorth Opportunities Fund and RiverNorth Core Opportunity Fund Audio Review – Transcript

- Chris Lakumb Hello. This is Chris Lakumb with RiverNorth, and I'm joined by my colleague Steve O'Neill, who's the lead portfolio manager across RiverNorth's closed-end fund trading strategies. Today we'll be providing a short audio first-quarter commentary for several of the RiverNorth registered funds. All of the supporting performance numbers, portfolio details, and links to marketing collateral and fund literature can be found on the fund's respective web pages at rivernorth.com. First, we're going to dive into the RiverNorth Opportunities Fund, ticker symbol RIV, and I'll start with a quick performance recap for the quarter. In Q1, the fund generated a positive 4.59% return on NAV (net asset value) and a negative 4.49% return on market price, and that compares to the 7.5% return on the S&P 500 and the 2.96% return on the Bloomberg US Aggregate Bond Index. Deconstructing that performance, exposure to closed-end funds, both discount narrowing and NAV exposure, were the top positive contributors to NAV performance for the quarter, while the fund's short hedge, not surprisingly, slightly detracted from returns, given the strength in the market overall. Steve, I'm going to turn it over to you. Anything you'd like to highlight within the fund with respect to positioning and the opportunity set?
- Steve O'Neill Yeah. Thanks, Chris. I think it's helpful to think about how we've allocated the capital across the portfolio. When we look at the investment portfolio, which is levered, about half of the investment portfolio is invested in closed-end funds. We've got about 16% allocated to SPACs (special purpose acquisition companies), 12% in investment company debt, and the balance, which is about 20%, invested in US Treasuries, T-bills, and cash. And so kind of with those numbers in mind, I think highlevel I'd like to comment on a few of the changes. I think we've been really focused on adding highquality fixed income to the portfolio, and so some of the changes that we've made during the quarter are to increase our allocation to Treasuries, mostly in the 1-, 2-year range, but we also added some 30-year paper as well. We also focused on adding some investment company debt as kind of 3- to 5year maturity investment-grade paper. But collectively, the Treasuries and the investment company bonds, the idea there was to increase the fixed income exposure in the portfolio and, again, add some high-quality income. One thing that hasn't changed during the quarter is our closed-end fund exposure. We're still around 50% of the portfolio invested in closed-end funds. And then one thing to point out that we've been reducing in the portfolio is our allocation to SPACs. Those haven't been outright sales, but just terminations within the SPAC portfolio, and as we get our cash back, the allocation to SPACs declines, and in large part we've been taking that cash to buy the Treasuries and investment company bonds that I mentioned earlier.

Chris Lakumb Steve, any parting thoughts or things that should be top of mind for investors as we think about the outlook or going forward from here?

Steve O'Neill Yeah. Good question, Chris. I think the portfolio is fairly conservatively positioned. We've got relatively low net equity exposure net of the hedge that we have on the portfolio, call that kind of 15, 20 percent of capital in terms of our equity exposure. That's fairly low, and so I feel like the fund is risk-averse in terms of that beta factor. We do have a lot of dry powder in the portfolio coming from SPAC terminations, redemptions, kind of T-bills that are rolling back to us. And so we are in a position to take advantage of opportunities when they present themselves. It's kind of hard to forecast when those opportunities will come. One part of the market that we do like and we have been adding to is debt issued by BDCs (business development companies). I'd say we're at or close to our highest allocation to that investment opportunity since inception. And with the recent rate volatility, we've also been adding more fixed-income closed-end fund exposure to the portfolio. I'd say we were relatively underweight the opportunity coming out of January and February, but market volatility kind of in the March-April time frame has presented some opportunities for us to add closed-end funds where we feel like the distribution sustainability is fairly good, and so we like that opportunity to add more yield to the portfolio.

Chris Lakumb Steve, can we touch on the difference between the NAV and market price returns for the quarter? Because it's a pretty significant difference in Q1 that you don't usually see.

Steve O'Neill I think it's interesting where RIV's trading in the market today. There's been a number of days in the past few weeks where RIV's kind of been in the 9 to 10 percent discount range, which I think is really interesting, given that the portfolio that we own of closed-end funds is at wide discounts themselves. And so it's kind of a double discount out in the market today. And then I'd also add, kind of when you think about the composition of the portfolio itself, we have so much dry powder here, kind of, again, the T-bills, the short-term notes, the SPACs, that it's interesting to see a discount on those

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extraordinarily liquid assets. And so from our perspective, it really is a double discount in the market today. I can't speak to why RIV is trading relatively weak, but I would point out that a lot of highdistribution closed-end funds are trading at attractive discounts in the market today. And that's really been an area of focus for us where we're targeting closed-end funds where we've got some distribution guidance or we have a house view the distribution rate is stable, because we do think that when investors kind of come back to the closed-end fund market they're going to target those higher-distribution names first. And so RIV owns a portfolio of our best ideas, and I think RIV as a stand-alone investment looks attractive at current discounts as well.

- Chris Lakumb Thanks, Steve. Let's turn to the RiverNorth Core Opportunity Fund, and those ticker symbols are RNCOX and RNCIX. In the first quarter, the fund generated positive returns of 3.88% and 3.81% on the I and R share classes respectively. That compares to the 7.5% return on the S&P 500 and the 2.96% return on the Bloomberg US Aggregate Bond Index. Exposure to closed-end funds, again, both discount narrowing as well as NAV exposure, were the top contributors to performance for the quarter, while the fund's exposure to investment company debt, exchange-traded funds, and cash and Treasuries drove relative underperformance compared to the fund's benchmarks. So Steve, same questions, anything you'd like to highlight top-level with the fund positioning or opportunity set?
- Steve O'Neill Yeah. So RNCOX is a fairly simple portfolio. The largest allocations we have are to closed-end funds; that's about 80% of the portfolio. We also own BDC debt in this portfolio; that's a smaller allocation at about 5%. And the balance is in T-bills and cash and short-term notes. And so this portfolio has an overweight to the closed-end fund opportunity set. I'd say kind of quarter over quarter our closed-end fund exposure has been unchanged again, we're running on the high side of exposure in the first place and really the only change worth noting is a larger allocation to US government bonds.
- Chris Lakumb Very good. And then, again, just same high-level outlook question, kind of given the market environment, what are you thinking about or what type of opportunities may unfold here as we proceed through the year?
- Steve O'Neill Yeah. I mean, I think we're really looking to continue to add income to this portfolio. The way we think about RNCOX today or RNCIX as well is that these funds are really kind of a 60/40 fixed income/equity type portfolio. And so when we can continue to improve kind of the earnings power on the fixed income side of the portfolio, that's really attractive, and so we've been targeting closed-end funds where we believe there's some sustainability to their distribution rate. And that being said, we're also cognizant of kind of the growing credit risk in the market today. And so you'll see this portfolio continue to have kind of an allocation to high-quality government bonds, but we also have been continuing to trade some of the credit-sensitive closed-end funds in the market. Again, when we think about outlook, if there's market volatility from here, I don't think we will increase our closed-end fund exposure that much more from here. Again, we're at about 80% closed-end fund exposure today. But we will continue to rotate. The way we're positioned today is that we have a fairly concentrated portfolio. The top five names in the closed-end fund book represent about 40% of our total closedend fund portfolio. Those names are concentrated, and we're really focused on positive outcomes in those names. And I'd say the rest of the portfolio is certainly more of a trading portfolio, and so if and when we get market volatility, we'll continue to rotate into opportunities that we think present the best prospect for alpha from there. But our hope is that there's just kind of an ongoing choppiness, give us an opportunity to buy and sell. But I'd say in terms of the asset allocation, kind of going back to that 60/40 fixed income/equity, we don't really expect that to change, but we do expect kind of the bottom-up composition of how we fill those asset class buckets to change over time.
- Chris Lakumb Great. Thanks, Steve. That's all we have this quarter, so appreciate you all listening in. If anyone has any follow-up questions that we can answer, you can always contact me or send an email to info@rivernorth.com. Thank you. Have a good day.

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Risk is inherent in all investing. Investing in any investment company security involves risk, including the risk that you may receive little or no return on your investment or even that you may lose part or all of your investment. Therefore, before investing in the Common Shares, you should consider the risks as well as the other information in the prospectus. Past performance is no guarantee of future results. Investments in the Funds are not appropriate for all investors and is not intended to be a complete investment program. The Funds are designed as long-term investments and not as a trading vehicles. The Funds are closed-end funds and do not continuously issue shares for sale as open-end mutual funds do. Since the initial public offering, the Funds trade in the secondary market. Investors wishing to buy or sell shares need to place orders through an intermediary or broker. The share price of a closed-end fund is based on the market's value.

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